



Experience makes the difference

"CORUM GROUP WAS BY FAR THE MOST WELL RUN, BEST PERFORMING, ORGANIZED GROUP OF PEOPLE THAT WE HAVE EVER DEALT WITH ON ANY LEVEL... THEY HAVE THE RELATIONSHIPS. THEY HAVE THE CAPABILITIES. THEY'VE DONE THIS MANY, MANY TIMES AND THEY ARE VERY GIFTED AT WHAT THEY DO."

Alan Gould, Silverlake Communications Inc.

Selling your software, IT or related tech company?

Executed professionally, done right, it leads to fortune.

Unfortunately most owners' efforts to sell end in failure – due to lack of experience. Experience in preparation, positioning, research, valuation, structure, contracts, taxes, and liabilities. Experience to manage a complex merger process, with multiple due diligence efforts, and demanding negotiations that distract from running the business. To achieve an optimal outcome for the most important transaction of your life, do it professionally, do it right.

The biggest single mistake is negotiating with only one buyer, often the first interested party. Experience proves that 75% of the time there is someone who will pay more. But most sellers don't make the effort to talk to other parties, then find they have no leverage on price, structure, taxes and liabilities.

The universe of buyers is expanding, thus it's imperative to properly calibrate your firm's value with a global search. It's more effort, but worth it. After all, your company represents your life's work.

To secure the offers, and thus the price you deserve, requires deep industry knowledge, proper preparation, buyer-specific positioning, authoritative valuation expertise, and confidential access to international strategic and financial buyers. For contracts and close, you need due diligence supported by a full team of globally respected experts – all led by the industry's most senior M&A negotiators, former tech CEOs themselves.

For the most important transaction of your life, experience makes the difference. Like the successful sellers profiled here, get the experience and resources you need to achieve your optimal outcome. Do it professionally. Do it right.

Put Corum on your side. We've sold more technology companies than anyone in the world.

Anyone.



Healthland®
has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Healthland, backed by Private Equity firm Francisco Partners, acquired American HealthTech to provide a new continuum of technology management solutions across the “big three” health providers in a community -- clinic, hospital and post-acute care facilities.



has acquired



CORUM
MERGERS & ACQUISITIONS

FINLAND



has acquired



CORUM
MERGERS & ACQUISITIONS

CANADA



has acquired



CORUM
MERGERS & ACQUISITIONS

SWEDEN



has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

“CORUM’S ADVISORS WERE WITH US EVERY STEP OF THE WAY – PREPARATION, NEGOTIATIONS, FINAL CLOSE. THEIR EXPERIENCE AND ADVICE WAS INVALUABLE IN HELPING US SELL OUR BUSINESS TO THE RIGHT STRATEGIC PARTNER AND ACCOMPLISH OUR GOALS.” Bruce Ringrose, Summit Software



has acquired



CORUM
MERGERS & ACQUISITIONS

GERMANY



has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

This acquisition aligns to Cisco’s goal of developing and delivering innovative solutions that streamline data and workflows across a unified network. SolveDirect’s innovative, cloud-delivered services management software and services will enable Cisco to expand their portfolio globally to customers, partners, and resellers.



has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired



CORUM
MERGERS & ACQUISITIONS

NEW ZEALAND



has acquired



CORUM
MERGERS & ACQUISITIONS

AUSTRIA



UNITED STATES



MEXICO



UNITED STATES



PORTUGAL



FINLAND

Instantiations was the global leader in Java UI development tools. Having adapted their products to work perfectly with Google Chrome, they were acquired to deliver a highly-strategic toolkit to the Google ecosystem.

"CORUM'S DEEP M&A EXPERTISE ALLOWED US TO NAVIGATE THE COMPLEXITIES OF A CROSS-BORDER DEAL AND HOLD A DEAL TOGETHER DURING TEDIOUS NEGOTIATIONS."

Hugh Rogovy, Satori Software

As the global leader in mine management software solutions, Wenco was strategically important to Hitachi Construction Machinery to increase sales of mining equipment by offering an integrated fleet management solution and to enhance customer relationships.



FRANCE



UNITED KINGDOM




JAPAN



UNITED STATES




UNITED STATES



BOSCH
Invented for life

has acquired



inubit
integrating your business and IT

CORUM
MERGERS & ACQUISITIONS

G E R M A N Y

With its leading Business Process Management software suite, sophisticated enterprise solutions and related services, inubit will significantly contribute to expanding Bosch's activities as part of its newly formed subsidiary Bosch Software Innovations GmbH.



has acquired

Incat Systems
(a world leader in CD mastering technology)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

neopost

has acquired



CORUM
MERGERS & ACQUISITIONS

F R A N C E



has acquired

SEMAPHORE
(a leading provider of software services to architects and engineers)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired



CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

"THE CORUM PEOPLE WERE PROFESSIONAL – SMART, DISCERNING, SHARP, AND EXPERIENCED WITH A NEGOTIATING STYLE THAT WAS CLEARLY WIN-WIN. I'M GLAD CORUM WAS ON MY SIDE."
John Zitser, Bradley Company

SYMANTEC.

has acquired



(a developer of PC anywhere)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired



CORUM
MERGERS & ACQUISITIONS

S O U T H A F R I C A

Calendra, an identity management company based in Paris, France, was the logical fit for BMC's Control SA security division, helping build their next generation of technology.

TechTeam

has acquired



CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



mansell group
A portfolio company of The Riverside Company

has acquired



CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired

Calendra

CORUM
MERGERS & ACQUISITIONS

F R A N C E



BANCtec
BancTec, Inc., Irving, Texas USA
Through their subsidiary BancTec GmbH, Langen, Germany

has acquired



betasystems
Beta Systems ECM Solutions GmbH
A subsidiary of Beta Systems Software AG, Berlin, Germany



CORUM
MERGERS & ACQUISITIONS

GERMANY



RUDOLPH
TECHNOLOGIES

has acquired



Adventa
A subsidiary of
GLOBAL EQUITY CAPITAL LLC



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



Microsoft

has acquired



CALIGARI
CORPORATION



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Caligari had assembled a dozen 3D Web engineers who created a cloud-based 3D infrastructure, and provided a valuable braintrust and code base to Microsoft's Virtual Earth product.



ANSYS

has acquired



ESTEREL
Technologies



CORUM
MERGERS & ACQUISITIONS

FRANCE



SAI GLOBAL

has acquired



CINTELLATE
Leading EHS Software
(a leader in compliance and risk management software)



CORUM
MERGERS & ACQUISITIONS

AUSTRALIA

"CORUM GROUP ASSISTED US THROUGH THE EDUCATION, PREPARATION, AND COACHING TO POSITION OUR COMPANY APPROPRIATELY FOR AN M&A TRANSACTION. THEIR VALUATION REPORT WAS RESPECTED AS COMING FROM AN AUTHORITATIVE SOURCE." Kelvin Ng, Yaletown

Apex Systems had 20 years of domain expertise in the insurance industry, the leading J2EE platform for insurance, and a great market position in Asia, providing a foundation for the launch of NTT DATA Asia Pacific's insurance vertical market practice.



NTT Data
NTT DATA Asia Pacific Pte. Ltd.

has acquired



FirstApex
Apex Systems Pte. Ltd.



CORUM
MERGERS & ACQUISITIONS

SINGAPORE



KEWILL

has acquired



Exeter
(a leading supplier of warehouse management systems)



CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM



intel

has acquired



ola works



CORUM
MERGERS & ACQUISITIONS

KOREA



CSDC
ENABLE. TRANSFORM. LEAD.

has acquired
all the shares of



PRIVASOFT



CORUM
MERGERS & ACQUISITIONS

CANADA



iRely

has acquired



Summit Software Inc.



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired




UNITED STATES

Bradley, a small firm based in Ohio, found a partner in Xerox, with their administrative management software for document production and management.



has acquired the assets of



(a developer of Sabaki Database technology)



UNITED STATES



has acquired



(the leading provider of sales and content management software for real estate professionals)



CANADA



has acquired



(a leading environmental crisis managements application solutions developer)



UNITED STATES



has acquired




GERMANY

“WE ARE VERY GLAD WE HAD CORUM SUPPORTING US IN ALL THE INTRICACIES OF THE TRANSACTION, AND WORKING TIRELESSLY WITH US THROUGHOUT THE PROCESS TO COMPLETION.”
Sven Rygaard, Expert Systems



has acquired




UNITED KINGDOM



has acquired



(a world leader in CD mastering technology)



UNITED STATES

Sungard, a leader in financial services, acquired Sterling Wentworth to enhance their enterprise sales productivity solutions.



has acquired



(a leading developer of automated call center solutions)



UNITED STATES



has acquired



(a leading developer of prepaid technology for utilities and corporate applications)



UNITED STATES



has acquired



(a leading provider of enterprise sales systems for the financial services industry)



UNITED STATES



UNITED STATES



CANADA



FINLAND

The acquisition of RapidBlue will give Chicago-based ShopperTrak expanded insight into consumer shopping behavior, as well as a European research and development center.



UNITED STATES



UNITED STATES

"WITH INDUSTRIOUS EFFORT, PROFESSIONALISM AND SKILL, CORUM NAVIGATED OUR COMPANY SALE TO A SUCCESSFUL CROSS-BORDER TRANSACTION BETWEEN CANADA AND JAPAN. THE RESULT COULD NOT BE BETTER."
Phil Walshe, Wenco

360 Scheduling was a world leading provider of mobile workforce scheduling and optimization software. Their functionality and domain expertise was well suited to IFS' enterprise applications.



CANADA



GERMANY



SWEDEN



UNITED STATES



DENMARK



C Z E C H R E P U B L I C

Logos, a fast growing IT services and solutions provider, was the ideal fit for Ness, with its strong presence in the financial & telecom sectors. The combined firm became the Czech Republic’s largest IT services provider.



U N I T E D S T A T E S



U N I T E D K I N G D O M



U N I T E D S T A T E S



U N I T E D K I N G D O M

“IF YOU’RE LOOKING FOR HELP, IT’S GOT TO BE SOMEONE YOU CAN WORK WITH AND TRUST, WHO IS KNOWLEDGEABLE IN THE INDUSTRY. WE ENDED UP BEING VERY SUCCESSFUL BECAUSE OF CORUM.”
Bill Wren, AppWorx



U N I T E D K I N G D O M



C A N A D A

Tific was a pioneer in enterprise level self-healing and self-service end-point support automation solutions. Their products fit perfectly with PlumChoice’s SAFELink Service Relationship management platform.



U N I T E D S T A T E S



C A N A D A



S W E D E N



GERMANY



UNITED STATES



AUSTRIA

AppWorx, a leader in application process automation, helped Europe-based UC4 with additional technology and an entrée into the U.S. market.



CANADA



UNITED STATES

"FISHING WITH THE CORUM TEAM AT LANGARA WAS THE NEXT BEST THING TO CLOSING OUR TRANSACTION. THESE GUYS KNOW HOW TO WORK HARD AND PLAY HARD."

Steve Morrison, Payroll Associates

Suncoast Scientific's enterprise-level applications for the public sector market strengthened and extended the integrated communications and information technology solutions offered by Motorola.



UNITED STATES



UNITED STATES



UNITED STATES



JAPAN



UNITED STATES



MADE2MANAGE®

has acquired

DTR Software International



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

DTR's leading position in specialized ERP software for plastics process manufacturing was a strong addition to Made2Manage's suite of specialized vertical market ERP solutions.

Spoken

has acquired



GOTVOICE



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

UNIFY

has acquired



CIPHERSOFT INC.



CORUM
MERGERS & ACQUISITIONS

CANADA



NECHO

has acquired



ACCELERON



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



CISCO

has acquired



SOLVEDIRECT
Smart Service Integration



CORUM
MERGERS & ACQUISITIONS

AUSTRIA

"CORUM'S TEAM AND PROCESS WERE CRITICAL IN ACHIEVING THIS OUTCOME. IN PARTICULAR IN HELPING NAVIGATE THE COMPLICATIONS IN A CROSS-CONTINENTAL ACQUISITION. "

Gavin Weigh, RapidBlue

SWORD

UPGRADE YOUR BUSINESS

has acquired




ACHIEVER



CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM




PictureTel

the free flow of ideas

has acquired

KA Teletech Corporation

(a world leader in teleconference scheduling software)



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

With the addition of Oniqua's analytics-based solutions, ASCO Group will have greater scope to standardise data collected on clients' operations, analyse it to uncover more opportunities for improvement, and then take actionable measures to optimise supply chain and asset performance.

Mentor Graphics

has acquired



MICROTEC RESEARCH



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



Appraisal

has acquired

DAY ONE



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

ASCO

has acquired



ONIQUA

MRO ANALYTICS

Driving Asset Performance



CORUM
MERGERS & ACQUISITIONS

AUSTRALIA



UNITED STATES



UNITED STATES



UNITED STATES

Fiserv's need for electronic document delivery and reduction in paper documents led to its acquisition of EPSIIA, a technology leader in software and service solutions within the financial services industry.



UNITED STATES



CANADA

"CORUM GAINED A TRUE UNDERSTANDING OF OUR COMPANY AND FOUND THE RIGHT TYPE OF POTENTIAL BUYERS—COMPANIES WE WOULD HAVE NEVER FOUND ON OUR OWN—TO NOT ONLY ACHIEVE OUR FINANCIAL GOALS, BUT EXCEED THEM."

Rob Beatty, Plexus Systems

EDS acquired Ampersand to secure one of the best Microsoft-centric development groups, a savvy management team, and 1100 branch banks as customers.



FRANCE



UNITED KINGDOM



UNITED STATES



UNITED STATES



UNITED STATES



has acquired

BINARY RESEARCH LTD.

(the developer of Ghost, the leading disk imaging technology)



NEW ZEALAND

Binary Research was first to market a disk imaging product, Ghost, and pioneered the use of imaging for bypassing the Microsoft “setup” process in installing operating systems.



has acquired the assets of



(a leading publisher of utility applications)



UNITED STATES



has acquired



A/E Management Services, Inc.

(a leading developer of proposal writing and lead tracking software)



UNITED STATES



has acquired

SIS

Specialty Insurance Service

(a technology leader in insurance software)



UNITED STATES



has acquired



(a technology leader in payroll software)



UNITED STATES

“THESE GUYS ARE THE BEST. THEY HAVE AN UNBELIEVABLE BREADTH OF CONTACTS AND SKILLS THAT HELPED ME SELL MY SOFTWARE BUSINESS TO A PUBLICLY HELD COMPANY ON ANOTHER CONTINENT.”

Peter Ayling, Cape

Network Imaging

has acquired



(a specialist in sotrage/data management)



UNITED STATES



has acquired

MSE Integrated Systems, Inc.

(a leader in International Securities Trading and Broker Automation Software)



UNITED STATES

Lanworks, the world’s leading developer of embedded systems for network cards, had exactly the technology and domain expertise 3Com needed.



has acquired

More Systems

(a leading provider of information security solutions)



UNITED STATES



has acquired



(a leading provider of information security soutuions)



UNITED STATES



has acquired



(the market leader in network boot technology)



CANADA



DENMARK



UNITED STATES



JAPAN

Nefsis remote collaboration solutions have a loyal following, due to their industry-leading features, quality, and performance. The Nefsis technology and team will complement Brother and expand the ways in which Brother supports small and medium-sized businesses.



UNITED STATES



CANADA

"CORUM'S ASSISTANCE IN SECURING THIS OPPORTUNITY WAS INVALUABLE. HAVING THE CORUM TEAM BEHIND US WAS VITAL TO THIS PROCESS."

Martin Bittner, SolveDirect

The acquisition of home medical equipment pioneer Fastrack bolstered Thoma Bravo-backed Mediware's position in the home care market. Fastrack brought more than 300 customers, plus products, services and expertise to Mediware's existing Alternate Care Solutions business line.



CANADA



UNITED KINGDOM



UNITED STATES



FRANCE



UNITED STATES

has acquired

A U S T R I A

UC4, from Vienna, Austria, was the world's fastest growing independent job scheduling vendor. They chose from several offers to partner with the prestigious Carlyle Group, a leading Private Equity firm based in London.

has acquired

(a leading eMarketing information provider)

U N I T E D S T A T E S

has acquired all the assets of

ANSWERS WITH INTELLIGENCE

C A N A D A

has acquired

BancWare

(a market leader in risk management software)

U N I T E D S T A T E S

has acquired

AVS

(Advance Veterinary Systems)

(a market leader in veterinary practice management software)

U N I T E D S T A T E S

"WITH EXPERIENCED CORUM PROFESSIONALS AT OUR SIDE, WE WERE ABLE TO BRING MULTIPLE BUYERS TO THE EQUATION, RESULTING IN THE BEST STRUCTURE AND THE BEST VALUE."
 Axel Brill, Hoffmann Datentechnik GmbH

has acquired

(a leading provider of labor management software)

U N I T E D S T A T E S

has acquired

(a leading developer/provider of Internet utility applications)

U N I T E D S T A T E S

SEEC created powerful enterprise software for managing back office operations of insurers. Polaris acquired them in order to gain access to SEEC's international customer base, 80 engineers, and mature IBM-based products.

has acquired

(a leader in DEC terminal emulation technology)

C A N A D A

has acquired

(a leading provider of software for construction and service contractors)

U N I T E D S T A T E S

has acquired

I N D I A



UNITED STATES



UNITED STATES



UNITED STATES

Syncro's solid fax and video board product line was the logical fit for Intel, which quickly integrated the technology and leveraged the existing customer PC relationship.



UNITED STATES



UNITED STATES

"CORUM IDENTIFIED INFOSPACE AS OUR BEST PARTNER AND NEGOTIATED A TRANSACTION THAT SATISFIED MY SHAREHOLDERS, WHILE HELPING ME TAKE THE TECHNOLOGY TO THE NEXT LEVEL."

Jamie Toelle, enoteZ

Remote Control International (RCI) was the developer of Telemagic, a leading CRM system. Sage felt that this technology and RCI's extensive agent distribution would be excellent complements.



UNITED KINGDOM



UNITED STATES



UNITED STATES



UNITED STATES



UNITED STATES



Apax
PARTNERS





have acquired




FRANCE

Cartesis, an 800-person BPM software division of PriceWaterhouse based in Paris, France, sold to a consortium led by Apax Partners France.



has acquired



(a leading developer of statistical software)



UNITED STATES



has acquired the assets of



FREE Text Messaging Website For Your Cell Phone
(a leading developer of Internet text messaging)



UNITED STATES

Premier Solutions
(a Safeguard company)

has acquired

Maximis
(a division of Texas Instruments)



UNITED STATES



has acquired



(a leading provider of configuration management software)



UNITED STATES

“WE WERE VERY IMPRESSED WITH THEIR ABILITY TO QUICKLY UNDERSTAND WHO WE ARE, WHAT WE DO, AND HOW IT ALL RELATED TO OUR INDUSTRY.”
Pete Kaufmann, EPSIIA



has acquired



(the market leader in custom digital video and interactive television software products)



UNITED STATES

IMNET
Systems, Inc.

has acquired

Hunter
International, Inc.

(a leading provider of electronic document management and distribution software)



UNITED STATES

FAST Video Security, a leading provider of networked surveillance video solutions in Zug, Switzerland, sold to NICE Systems, headquartered in Israel.

Retail Alliance Inc.

has acquired



(a provider of P.O.S. software solutions for college and university bookstores)



UNITED STATES

Pictographs
International, Corp.

has acquired



(a developer of color separation and color management software)



UNITED STATES



has acquired



(a developer of innovative video systems for security and surveillance purposes)



ISRAEL

The ForeFront Group
has acquired
AllMicro, Inc.
(a leading PC software direct sales company)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Landmark Graphics
has acquired
DRD Corporation
(a developer of computer aided engineering software (CAE) for the drilling industry)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

API
HEALTHCARE
has acquired
clearview
staffing software

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

By acquiring Clearview Staffing, the leading SaaS provider to healthcare staffing agencies, API Healthcare was able to complete its integrated human capital solution set for healthcare organizations.

Veramark
has acquired
THE ANGELES GROUP
(the market leader in comprehensive tele-management software systems)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Timeslips Corporation
has acquired
TimeSheet Professional
(a leading developer of workgroup timekeeping applications)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

"THE CALIBRATION AND EXPERIENCED GUIDANCE FROM CORUM WERE INVALUABLE IN ENABLING MACRO4 TO COMPLETE ITS VIEWPOINT/ISI ACQUISITION." Nathan Hallums, Macro4 plc.

V-Communications developed and sold security and utility software to consumers. They were a perfect fit for Avanquest, not only for the technology, but also for their U.S. presence.

phoenix
technologies
has acquired
Quadtel
(a developer of PC BIOS software)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

FFMC
has acquired
Retail Interact
(a leading developer of retail management applications)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Avanquest
software
has acquired
VCOM

CORUM
MERGERS & ACQUISITIONS

FRANCE

QuestOne
DECISION SCIENCES
has acquired
PROMODEL
CORPORATION
(a leading provider of simulation modeling software)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

SEEC
Shaping e-Learning into e-Business™
has acquired
Mozart
(a leading developer of web-enabling software)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Yaletown Technology Group's email and Correspondence Warehouse (eCW) captures user selectable email into FileNet's Records Management product, a critical part of FileNet's compliance solutions.

Flagship Group

has acquired

Calyx



UNITED STATES

Cedar

has acquired certain assets of

Cipher Systems Ltd.

(a market leader of IT services and solutions)



CANADA




has acquired



(a leading supplier of software tools for Internet and digital video processing and digital rights management)



CANADA



has acquired

Edinburgh Portable Compilers



(a developer of high performance compilers)



SCOTLAND

"CORUM'S EXPERIENCED MANAGEMENT TEAM, COUPLED WITH THEIR VAST RESOURCES, DELIVERED THE RESULT THAT EXCEEDED OUR INITIAL EXPECTATIONS." William Mills, SBT Accounting Systems



has acquired assets of



(the leading supplier of e-business solutions for customer relationship, knowledge, and document management)



FRANCE



has acquired assets of



SUPERNOVA

(a leading provider of EAI solutions)



NETHERLANDS

Best Image Marketing, the premier Internet marketing company for real estate agents, was an excellent fit for Trader Publishing, the leading U.S. producer of specialty classified advertising publications.

Japanese Investor

has acquired

Synthesis



JAPAN



CAR TECHNOLOGY SOLUTIONS

has acquired the

Staffing Division assets of



(a leading supplier of system software and services for mission-critical electronic solutions)



GERMANY



has acquired

Best Image



UNITED STATES



UNITED STATES



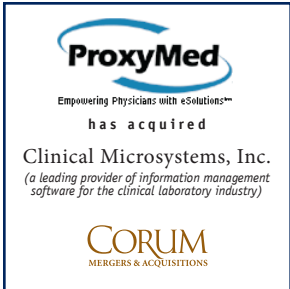
UNITED STATES



UNITED STATES



UNITED STATES



UNITED STATES

IDVelocity, an RFID solutions company, provides tracking and evaluation of item movements in the supply chain for NCR's Teradata Warehouse and database product.

"WORKING WITH CORUM, WE GENERATED SEVERAL OFFERS, AND ULTIMATELY SOLD GRAPHICCORP TO COREL, THE GLOBAL LEADER IN OUR MARKET."
Jeff Bianco, GraphicCorp

Lyris, a world leader in hosted email marketing software, sold to JL Halsey, a publicly traded company backed by a private equity firm.



SCOTLAND



CANADA



CANADA



CANADA



CANADA



has acquired




UNITED STATES

Identiprise’s Java-based identity management software was already in use by hundreds of thousands of government and enterprise users when Sun stepped up and acquired the company. Identiprise formed the basis of a new product line.



has executed a technology license agreement with




UNITED KINGDOM

Advanced Gravis
in joint venture with
Spectrum Holobyte
& Sega



SWITZERLAND

Intrepid
has acquired




UNITED STATES

GEMCOM
has acquired




AUSTRALIA

“CORUM HELPED US EVERY STEP OF THE WAY... PLANNING, DOCUMENTING, PROSPECTING, VALUATION, INTERVIEWING, AND NEGOTIATING. WE COULDN’T HAVE DONE IT WITHOUT THEM.”
Lance Shipp, Micronyx, Inc.



has acquired



Provider of a semantic search SaaS product for HR



UNITED STATES

Computer
Confidence

has licensed technology to

Lubesoft



UNITED STATES

SRC’s budgeting and reporting software product was poised for accelerated growth. Vista Equity Partners recapitalized the company, grew it, and later sold it to Business Objects.



has acquired



(a leading provider of enterprise fax technology)



UNITED KINGDOM



has sold an equity position to a

Private Investor



UNITED STATES



has acquired controlling interest in




UNITED STATES



NETHERLANDS



SWEDEN



CANADA

RIS, a leading Applications Support and Maintenance (ASM) services provider, allowed Sierra Systems, based in Alberta, to broaden their services offerings and expand their presence in Canada.



GERMANY



UNITED STATES

"CORUM'S VAST EXPERIENCE OF SELLER-SIDE TECHNOLOGY TRANSACTIONS SHONE THROUGH THE WHOLE PROCESS AND PRODUCED FANTASTIC RESULTS FOR THE MANAGEMENT TEAM AND THE SHAREHOLDERS."

Laurent Othac  h  , 360 Scheduling

Macrosoft, a leading supplier of document management technology in the financial services sector, greatly expanded Germany-based SER's presence and product scope in the United States.



GERMANY



CANADA



UNITED STATES



UNITED KINGDOM



CANADA



ACCAPAC, a division of Computer Associates

has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

SBT Accounting Systems, the world's leading developer of source code accounting software for midsize companies, was a natural fit for ACCPAC due to its expansive user base and distribution channel.

Klaus Helbert

has acquired
a controlling interest in



CORUM
MERGERS & ACQUISITIONS

GERMANY



has acquired



CORUM
MERGERS & ACQUISITIONS

CANADA

GREAT HILL PARTNERS



NORTH HILL
FOUNDED 1982

have acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired

Radds Technologies, Inc.

CORUM
MERGERS & ACQUISITIONS

CANADA

"WE NEEDED A STRONG M&A TEAM THAT NOT ONLY UNDERSTOOD SOFTWARE, BUT HAD THE EXPERIENCE TO INSPIRE THE RIGHT PLAYERS – A TEAM WE TRUSTED TO NEGOTIATE THE RIGHT DEAL. WE HIT ON ALL CYLINDERS WITH CORUM."

Charley L. Myers, Financialware



has acquired

eProject

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Inova

has acquired

Vertical*i

CORUM
MERGERS & ACQUISITIONS

FRANCE

Cyberbranch, a leading provider of online financial applications to credit unions and community banks, was an ideal complement to CGI, allowing them to open new markets to financial institutions.

WestspHERE Equity
Investors

has invested in



Datasul

CORUM
MERGERS & ACQUISITIONS

BRAZIL



made investments in

Lubesoft

CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired



CORUM
MERGERS & ACQUISITIONS

CANADA



UNITED STATES



UNITED KINGDOM



UNITED STATES



UNITED STATES



UNITED STATES

With the iView acquisition, Microsoft solved the twin challenges of enhancing digital asset management within the Microsoft operating systems, and having a competitive product to Apple's and Adobe's offerings.

"WE KNEW WE NEEDED TO HAVE PROFESSIONAL REPRESENTATION TO PUT TOGETHER THE RIGHT DEAL WITH THE RIGHT PARTNER. OUR DECISION TO GO WITH CORUM WAS DEFINITELY THE RIGHT CHOICE."

Ronald Ferguson, Mainstar Software

Atlas DMT, a division of aQuantive, acquired NetConversions to provide tools to effectively monetize traffic driven by DMT's ad serving and campaign management platform.



GERMANY



UNITED KINGDOM



GERMANY



UNITED STATES



UNITED STATES

Apax

PARTNERS

has made a

strategic investment in



CORUM

MERGERS & ACQUISITIONS

UNITED STATES

Plexus, a market leading 100% on-demand (SaaS) hosted enterprise business solution, was the logical investment for Apax Partners, expanding their on-demand solutions portfolio.

mPower

has acquired

derivative

insights

CORUM

MERGERS & ACQUISITIONS

UNITED STATES

RainMaker

SOFTWARE, INC.

has acquired

cls

summit

Computer Law Systems

CORUM

MERGERS & ACQUISITIONS

UNITED STATES

symbol

has acquired



CORUM

MERGERS & ACQUISITIONS

UNITED STATES

INTER

NOLIX

has acquired the

majority holding in



CORUM

MERGERS & ACQUISITIONS

GERMANY

“THE SPEED AND EFFECTIVENESS THAT CORUM BROUGHT TO OUR M&A EFFORTS WAS EXTRAORDINARY. CORUM HAS HELPED GAUSS BECOME A MAJOR PLAYER IN NORTH AMERICA AND EUROPE.”

Heino Büchner, Gauss Interprise

Jade Simulations

has completed

a Joint Venture

CORUM

MERGERS & ACQUISITIONS

UNITED STATES

S

StrataCare

“National Risk Retention

Business Reinsurance Specialist”

has acquired

GEN

SOURCE

INTEGRATED RISK TECHNOLOGIES

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UNITED STATES

Electronics Workbench, a global leader in electronic design automation, helped National Instruments provide a uniform, graphic system design platform that integrated design, simulation and test tools.

INTER

NOLIX

has acquired

TechnoLogics

CORUM

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Keane, Inc.

has acquired



CORUM

MERGERS & ACQUISITIONS

UNITED STATES

NATIONAL

INSTRUMENTS

has acquired



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CANADA



UNITED STATES



CANADA



CANADA

Radical Entertainment, a developer of sports-based games in Vancouver, Canada, filled a gap in Disney's games lineup.



UNITED STATES



UNITED STATES

"WHEN IT CAME TIME TO PUSH IPROMOTIONS UP TO THE NEXT LEVEL, CORUM IDENTIFIED THE BEST POSSIBLE PARTNERS AND LEVERAGED OUR INTERNET EXPERTISE INTO AN EXCELLENT TRANSACTION."

Bryan Heathman, iPromotions

Macro4, a leading developer and provider of business enabling software, found the ideal match with Viewpoint Ltd., bringing them a more modern product offering, including bill presentment.



UNITED KINGDOM



UNITED STATES



UNITED STATES



SWEDEN



SWEDEN



MITSUBISHI

has executed a joint venture with

Oncology Systems Limited



CORUM
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J A P A N

Mitsubishi Electric, a leader in medical equipment, acquired rights to Oncology Systems software used in controlling linear accelerators for radiation treatment of cancer.



has acquired



Financialware



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has acquired the Checkvision application framework and other assets of



ALYSIS
TECHNOLOGIES



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Manzanita Software

has acquired

Flexware

(a leader in MAC-based ERP software)



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has completed a joint venture with



IBM



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UNITED STATES

“CORUM WAS EVERYTHING WE'D HOPED THEY WOULD BE, IN TERMS OF THEIR EXPERIENCE AND RELATIONSHIPS IN THE INDUSTRY. THEY GOT US TO THE RIGHT PARTNERS AND WERE ABLE TO GET US A COUPLE OF OFFERS.”

Gray Treadwell, Binary Research

Avocet

has acquired the assets of

Quelo

(a developer of embedded systems)



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has acquired

BrightStar



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NavisWorks, a global provider of software for 3D coordination, collaboration and sequencing in design and construction, was acquired by Autodesk, increasing its interoperability with design information from multiple sources.

USAN

has acquired



Interactive Softworks
Multi-Channel Customer Engagement Solutions



CORUM
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has acquired



EdVantage group



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AUTODESK

has acquired



NavisWorks



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UNITED KINGDOM



GERMANY

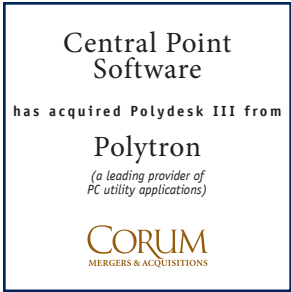


IRELAND

Demonware created integrated matchmaking and lobby services software, increasing the competitive elements of online gaming. Activision acquired Demonware to bring the technology in-house.



UNITED STATES



UNITED STATES

"CORUM HELPED US CRAFT OUR STORY, IDENTIFY THE RIGHT GROUP OF BUYERS, AND NEGOTIATED THE SALE OF OUR COMPANY TO A LARGER PARTNER THAT FIT VERY WELL WITH OUR CULTURE, OUR GOALS AND OUR TECHNOLOGY."

Alan Parnass, Mozart Systems

Summit Partners, one of the world's leading venture capitalists, saw Future Three as an important component of its expansion into high growth vertical market software applications.



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Merge Briefing: This in-person 90-minute conference provides an update on the current tech M&A market, including technologies driving deals, valuation metrics and more, as well as an introduction to the M&A process, "The Eight Stages to an Optimal Outcome".

Selling Up, Selling Out: The world's longest running and most popular tech M&A conference, this half-day event is for CEOs, owners and investors who want to optimize a sale, merger, divestiture or strategic partnership. This is not a general overview. It's a real world, in-depth education that will help you model a more valuable company and successfully execute a sale or merger on your terms.

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C.C. Wilson, Digital Inspections

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