



Experience makes the difference

"CORUM GROUP WAS BY FAR THE MOST WELL RUN, BEST PERFORMING, ORGANIZED GROUP OF PEOPLE THAT WE HAVE EVER DEALT WITH ON ANY LEVEL... THEY HAVE THE RELATIONSHIPS. THEY HAVE THE CAPABILITIES. THEY'VE DONE THIS MANY, MANY TIMES AND THEY ARE VERY GIFTED AT WHAT THEY DO."

Alan Gould, Silverlake Communications Inc.

Selling your software, IT or related tech company?

Executed professionally, done right, it leads to fortune.

Unfortunately most owners' efforts to sell end in failure – due to lack of experience. Experience in preparation, positioning, research, valuation, structure, contracts, taxes, and liabilities. Experience to manage a complex merger process, with multiple due diligence efforts, and demanding negotiations that distract from running the business. To achieve an optimal outcome for the most important transaction of your life, do it professionally, do it right.

The biggest single mistake is negotiating with only one buyer, often the first interested party. Experience proves that 75% of the time there is someone who will pay more. But most sellers don't make the effort to talk to other parties, then find they have no leverage on price, structure, taxes and liabilities.


The universe of buyers is expanding, thus it's imperative to properly calibrate your firm's value with a global search. It's more effort, but worth it. After all, your company represents your life's work.

To secure the offers, and thus the price you deserve, requires deep industry knowledge, proper preparation, buyer-specific positioning, authoritative valuation expertise, and confidential access to international strategic and financial buyers. For contracts and close, you need due diligence supported by a full team of globally respected experts – all led by the industry's most senior M&A negotiators, former tech CEOs themselves.

For the most important transaction of your life, experience makes the difference. Like the successful sellers profiled here, get the experience and resources you need to achieve your optimal outcome. Do it professionally. Do it right.


Put Corum on your side. We've sold more technology companies than anyone in the world.

Anyone.




BOSCH
Invented for life

has acquired



inubit
integrating your business and IT



CORUM
MERGERS & ACQUISITIONS

G E R M A N Y

Bosch's acquisition of BPM solution provider inubit helped form the foundation of the Bosch Software Innovations group, enabling them to make a bid for leadership in the Internet of Things space, taking on the likes of Google.



ShopperTrak

has acquired



RapidBlue



CORUM
MERGERS & ACQUISITIONS

F I N L A N D



HEXAGON

has acquired



MicroSurvey



CORUM
MERGERS & ACQUISITIONS

C A N A D A



READSOFT

has acquired



Expert
SYSTEMS
A technological leader in e-invoicing



CORUM
MERGERS & ACQUISITIONS

S W E D E N



Mediware

has acquired



FASTRACK
Healthcare Systems, Inc.



CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

"CORUM'S ADVISORS WERE WITH US EVERY STEP OF THE WAY – PREPARATION, NEGOTIATIONS, FINAL CLOSE. THEIR EXPERIENCE AND ADVICE WAS INVALUABLE IN HELPING US SELL OUR BUSINESS TO THE RIGHT STRATEGIC PARTNER AND ACCOMPLISH OUR GOALS." Bruce Ringrose, Summit Software



Friedman Corporation
A Constellation Software company

has acquired



A+W
Software for Glass + Windows
A Boston company



glaston
Leading it through!



CORUM
MERGERS & ACQUISITIONS

G E R M A N Y



integrated solutions group

has acquired



Date Strategies, Inc.
MDsuite



CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

This acquisition aligns to Cisco's goal of developing and delivering innovative solutions that streamline data and workflows across a unified network. SolveDirect's innovative, cloud-delivered services management software and services will enable Cisco to expand their portfolio globally to customers, partners, and resellers.



Textura
Construction Collaboration Solutions

has acquired



planswift
The #1 Takeoff & Estimating Software



CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



Enghouse

has acquired



zeacom



CORUM
MERGERS & ACQUISITIONS

N E W Z E A L A N D



CISCO

has acquired



solvedirect
Smart Service Integration



CORUM
MERGERS & ACQUISITIONS

A U S T R I A



UNITED KINGDOM



UNITED STATES



UNITED STATES

Instantiations was the global leader in Java UI development tools. Having adapted their products to work perfectly with Google Chrome, they were acquired to deliver a highly-strategic toolkit to the Google ecosystem.



UNITED STATES



MEXICO

"I CAN EXPLAIN OUR EXPERIENCE WITH CORUM IN JUST A FEW WORDS: CORUM MADE IT HAPPEN, AND THEY MADE IT HAPPEN AT A GREAT PRICE."

Javier Medina-Mora, Inffinix

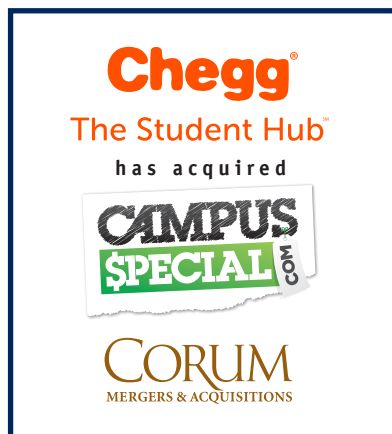
Students across hundreds of college campuses use the Campus Special platform to order and pay for food and to discover merchant offers. Shortly after going public, learning platform provider Chegg acquired Campus Special with plans to aggressively expand it, aiming to double its campus footprint.



UNITED STATES



FINLAND



UNITED STATES



FRANCE



UNITED STATES



Healthland®
has acquired



**AMERICAN
HEALTHTECH**
Post Acute Care
Information Technology



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Healthland, backed by Private Equity firm Francisco Partners, acquired American HealthTech to provide a new continuum of technology management solutions across the “big three” health providers in a community -- clinic, hospital and post-acute care facilities.



ANSYS®
has acquired



ESTEREL
Technologies



CORUM
MERGERS & ACQUISITIONS

FRANCE



neopost®
has acquired



Satori Software



CORUM
MERGERS & ACQUISITIONS

FRANCE



intel
has acquired



ofa works



CORUM
MERGERS & ACQUISITIONS

KOREA



maxwell
SYSTEMS
has acquired



quest



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

“THE CORUM PEOPLE WERE PROFESSIONAL – SMART, DISCERNING, SHARP, AND EXPERIENCED WITH A NEGOTIATING STYLE THAT WAS CLEARLY WIN-WIN. I’M GLAD CORUM WAS ON MY SIDE.”

John Zitzer, Bradley Company



Symantec.
has acquired



DMA
(a developer of PC Anywhere)



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



DATATEC
has acquired



CRANE



CORUM
MERGERS & ACQUISITIONS

SOUTH AFRICA

Calendra, an identity management company based in Paris, France, was the logical fit for BMC’s Control SA security division, helping build their next generation of technology.



TechTeam
has acquired



RL Phillips



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



mansell group
A portfolio company of The Riverside Company
has acquired



WhatCounts



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



bmc software
has acquired

Calendra



CORUM
MERGERS & ACQUISITIONS

FRANCE

has acquired

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

has acquired a position in

CORUM
MERGERS & ACQUISITIONS

DENMARK

has acquired

Driving Asset Performance

CORUM
MERGERS & ACQUISITIONS

A U S T R A L I A

With the addition of Oniqua's analytics-based solutions, ASCO Group will have greater scope to standardise data collected on clients' operations, analyse it to uncover more opportunities for improvement, and then take actionable measures to optimise supply chain and asset performance.

have acquired a majority stake in

CORUM
MERGERS & ACQUISITIONS

P O R T U G A L

has acquired

CORUM
MERGERS & ACQUISITIONS

F I N L A N D

"CORUM'S DEEP M&A EXPERTISE ALLOWED US TO NAVIGATE THE COMPLEXITIES OF A CROSS-BORDER DEAL AND HOLD A DEAL TOGETHER DURING TEDIOUS NEGOTIATIONS."

Hugh Rogovy, Satori Software

As the global leader in mine management software solutions, Wenco was strategically important to Hitachi Construction Machinery to increase sales of mining equipment by offering an integrated fleet management solution and to enhance customer relationships.

has acquired

CORUM
MERGERS & ACQUISITIONS

F R A N C E

has acquired

CORUM
MERGERS & ACQUISITIONS

U N I T E D K I N G D O M

has acquired

CORUM
MERGERS & ACQUISITIONS

J A P A N

has acquired

CORUM
MERGERS & ACQUISITIONS

has acquired

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

XEROX

has acquired

Bradley Company

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Bradley, a small firm based in Ohio, found a partner in Xerox, with their administrative management software for document production and management.

 **Microsoft**

has acquired the assets of

Sabaki Corp.

(a developer of Sabaki Database technology)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

homestore.comTM

has acquired

TOP PRODUCER
Simply the Best

(the leading provider of sales and content management software for real estate professionals)

CORUM
MERGERS & ACQUISITIONS

CANADA

TransPort EDX
Inc.

has acquired

Abkowitz & Associates

(a leading environmental crisis management application solutions developer)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

glaston
seeing it through

has acquired



CORUM
MERGERS & ACQUISITIONS

GERMANY

"WE ARE VERY GLAD WE HAD CORUM SUPPORTING US IN ALL THE INTRICACIES OF THE TRANSACTION, AND WORKING TIRELESSLY WITH US THROUGHOUT THE PROCESS TO COMPLETION."
Sven Rygaard, Expert Systems

 **StreamServe**

has acquired

VJUNGLE

CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM

 **adaptec**

has acquired

Incat Systems

(a world leader in CD mastering technology)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Sungard, a leader in financial services, acquired Sterling Wentworth to enhance their enterprise sales productivity solutions.

 **MELITA**

has acquired



(a leading developer of automated call center solutions)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

XENERGY, INC.
...working powerfully

has acquired

DIGITAL INSPECTIONS

(a leading developer of prepaid technology for utilities and corporate applications)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

SUNGARD[®]

has acquired

Sterling Wentworth Corporation

(a leading provider of enterprise sales systems for the financial services industry)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

BANCTEC
 BancTec, Inc., Irving, Texas USA
 Through their subsidiary BancTec GmbH, Langen, Germany

has acquired

betasystems
 Beta Systems ECM Solutions GmbH
 A subsidiary of Beta Systems Software AG, Berlin, Germany

CORUM
 MERGERS & ACQUISITIONS

GERMANY

RUDOLPH
 TECHNOLOGIES

has acquired

Adventa
 CONTROL TECHNOLOGIES INC.
 A subsidiary of
 GLOBAL EQUITY CAPITAL LLC

CORUM
 MERGERS & ACQUISITIONS

UNITED STATES

 **Microsoft**

has acquired

 **CALIGARI**
 CORPORATION

CORUM
 MERGERS & ACQUISITIONS

UNITED STATES

Caligari had assembled a dozen 3D Web engineers who created a cloud-based 3D infrastructure, and provided a valuable braintrust and code base to Microsoft's Virtual Earth product.

USAN

has acquired

Interactive Softworks
 Multi-Channel Customer Engagement Solutions

CORUM
 MERGERS & ACQUISITIONS

UNITED STATES

 **SAI GLOBAL**

has acquired

 **CINTELLATE**
 Leading EHS Software
 (a leader in compliance and risk management software)

CORUM
 MERGERS & ACQUISITIONS

AUSTRALIA

"CORUM GROUP ASSISTED US THROUGH THE EDUCATION, PREPARATION, AND COACHING TO POSITION OUR COMPANY APPROPRIATELY FOR AN M&A TRANSACTION. THEIR VALUATION REPORT WAS RESPECTED AS COMING FROM AN AUTHORITATIVE SOURCE." Kelvin Ng, Yaletown

Apex Systems had 20 years of domain expertise in the insurance industry, the leading J2EE platform for insurance, and a great market position in Asia, providing a foundation for the launch of NTT DATA Asia Pacific's insurance vertical market practice.

 **KEWILL**[®]

has acquired

Exeter
 (a leading supplier of warehouse management systems)

CORUM
 MERGERS & ACQUISITIONS

UNITED KINGDOM

PTC[®]

has acquired
 all the stock of

4CS[®]

CORUM
 MERGERS & ACQUISITIONS

UNITED STATES

 **NTT Data**

NTT DATA Asia Pacific Pte. Ltd.

has acquired

 **First Apex**

Apex Systems Pte. Ltd.

CORUM
 MERGERS & ACQUISITIONS

SINGAPORE

CSDC
 ENABLE. TRANSFORM. LEAD.

has acquired
 all the shares of

 **PRIVASOFT**

CORUM
 MERGERS & ACQUISITIONS

CANADA

 **iRely**

has acquired

 **Summit Software Inc.**

CORUM
 MERGERS & ACQUISITIONS

UNITED STATES



C Z E C H R E P U B L I C

Logos, a fast growing IT services and solutions provider, was the ideal fit for Ness, with its strong presence in the financial & telecom sectors. The combined firm became the Czech Republic's largest IT services provider.



U N I T E D S T A T E S



U N I T E D K I N G D O M



U N I T E D S T A T E S



U N I T E D K I N G D O M

"IF YOU'RE LOOKING FOR HELP, IT'S GOT TO BE SOMEONE YOU CAN WORK WITH AND TRUST, WHO IS KNOWLEDGEABLE IN THE INDUSTRY. WE ENDED UP BEING VERY SUCCESSFUL BECAUSE OF CORUM."

Bill Wren, AppWorx



U N I T E D K I N G D O M



C A N A D A

Tific was a pioneer in enterprise level self-healing and self-service end-point support automation solutions. Their products fit perfectly with PlumChoice's SAFELink Service Relationship management platform.



U N I T E D S T A T E S



C A N A D A



S W E D E N



UNITED STATES



CANADA



FINLAND

The acquisition of RapidBlue will give Chicago-based ShopperTrak expanded insight into consumer shopping behavior, as well as a European research and development center.



UNITED STATES



UNITED STATES

"WITH INDUSTRIOUS EFFORT, PROFESSIONALISM AND SKILL, CORUM NAVIGATED OUR COMPANY SALE TO A SUCCESSFUL CROSS-BORDER TRANSACTION BETWEEN CANADA AND JAPAN. THE RESULT COULD NOT BE BETTER."
 Phil Walshe, Wenco

360 Scheduling was a world leading provider of mobile workforce scheduling and optimization software. Their functionality and domain expertise was well suited to IFS' enterprise applications.



CANADA



GERMANY



SWEDEN



UNITED STATES



CANADA



MADE2MANAGE[®]

has acquired

DTR Software International



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

DTR's leading position in specialized ERP software for plastics process manufacturing was a strong addition to Made2Manage's suite of specialized vertical market ERP solutions.

Spoken

has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

UNIFY

has acquired



CORUM
MERGERS & ACQUISITIONS

CANADA



has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired



CORUM
MERGERS & ACQUISITIONS

AUSTRIA

"CORUM'S TEAM AND PROCESS WERE CRITICAL IN ACHIEVING THIS OUTCOME. IN PARTICULAR IN HELPING NAVIGATE THE COMPLICATIONS IN A CROSS-CONTINENTAL ACQUISITION. "

Gavin Weigh, RapidBlue

SWORD


UPGRADE YOUR BUSINESS

has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM



PictureTel

the free flow of ideas

has acquired

KA Teletech Corporation

(a world leader in teleconference scheduling software)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

From their beginnings in Mexico City, Inffinix Software grew with a focus on the Latin American market, becoming the leading provider of collections software in the region. This made them attractive to a number of suitors, including acquirer Equifax, who gained a significant footprint a footprint in Mexico, Brazil, Peru and other key Latin American markets.

Mentor Graphics

has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired

DAY ONE

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

EQUIFAX[®]

has acquired
a controlling interest in



INFFINIX

CORUM
MERGERS & ACQUISITIONS

MEXICO



GERMANY



UNITED STATES



AUSTRIA

AppWorx, a leader in application process automation, helped Europe-based UC4 with additional technology and an entrée into the U.S. market.



CANADA



UNITED STATES

"FISHING WITH THE CORUM TEAM AT LANGARA WAS THE NEXT BEST THING TO CLOSING OUR TRANSACTION. THESE GUYS KNOW HOW TO WORK HARD AND PLAY HARD."

Steve Morrison, Payroll Associates

Suncoast Scientific's enterprise-level applications for the public sector market strengthened and extended the integrated communications and information technology solutions offered by Motorola.



UNITED STATES



UNITED STATES



UNITED STATES



JAPAN



UNITED STATES



has acquired

BINARY RESEARCH LTD.

(the developer of Ghost, the leading disk imaging technology)



NEW ZEALAND

Binary Research was first to market a disk imaging product, Ghost, and pioneered the use of imaging for bypassing the Microsoft "setup" process in installing operating systems.



has acquired the assets of



(a leading publisher of utility applications)



UNITED STATES



has acquired



A/E Management Services, Inc.

(a leading developer of proposal writing and lead tracking software)



UNITED STATES



has acquired

SIS

Specialty Insurance Service

(a technology leader in insurance software)



UNITED STATES



has acquired



(a technology leader in payroll software)



UNITED STATES

"THESE GUYS ARE THE BEST. THEY HAVE AN UNBELIEVABLE BREADTH OF CONTACTS AND SKILLS THAT HELPED ME SELL MY SOFTWARE BUSINESS TO A PUBLICLY HELD COMPANY ON ANOTHER CONTINENT."

Peter Ayling, Cape

Network Imaging

has acquired



(a specialist in storage/data management)



UNITED STATES



has acquired

MSE Integrated Systems, Inc.

(a leader in International Securities Trading and Broker Automation Software)



UNITED STATES

Lanworks, the world's leading developer of embedded systems for network cards, had exactly the technology and domain expertise 3Com needed.



has acquired

More Systems

(a leading provider of information security solutions)



UNITED STATES



has acquired



(a leading provider of information security solutions)



UNITED STATES



has acquired



(the market leader in network boot technology)



CANADA



UNITED STATES



UNITED STATES



UNITED STATES

Fiserv's need for electronic document delivery and reduction in paper documents led to its acquisition of EPSIIA, a technology leader in software and service solutions within the financial services industry.



UNITED STATES



CANADA

"CORUM GAINED A TRUE UNDERSTANDING OF OUR COMPANY AND FOUND THE RIGHT TYPE OF POTENTIAL BUYERS—COMPANIES WE WOULD HAVE NEVER FOUND ON OUR OWN—TO NOT ONLY ACHIEVE OUR FINANCIAL GOALS, BUT EXCEED THEM."

Rob Beatty, Plexus Systems

EDS acquired Ampersand to secure one of the best Microsoft-centric development groups, a savvy management team, and 1100 branch banks as customers.



FRANCE



UNITED KINGDOM



UNITED STATES



UNITED STATES



UNITED STATES

THE CARLYLE GROUP

has acquired



CORUM
MERGERS & ACQUISITIONS

A U S T R I A

UC4, from Vienna, Austria, was the world's fastest growing independent job scheduling vendor. They chose from several offers to partner with the prestigious Carlyle Group, a leading Private Equity firm based in London.



has acquired



Qualitative Marketing Software Inc.
(a leading eMarketing information provider)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired all the assets of



CORUM
MERGERS & ACQUISITIONS

C A N A D A



has acquired

BancWare
(a market leader in risk management software)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

IDEXX
Laboratories, Inc.

has acquired

AVS
*(Advance Veterinary Systems)
(a market leader in veterinary practice management software)*

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

“WITH EXPERIENCED CORUM PROFESSIONALS AT OUR SIDE, WE WERE ABLE TO BRING MULTIPLE BUYERS TO THE EQUATION, RESULTING IN THE BEST STRUCTURE AND THE BEST VALUE.”

Axel Brill, Hoffmann Datentechnik GmbH



has acquired



(a leading provider of labor management software)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired



(a leading developer/provider of Internet utility applications)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

SEEC created powerful enterprise software for managing back office operations of insurers. Polaris acquired them in order to gain access to SEEC's international customer base, 80 engineers, and mature IBM-based products.



has acquired



(a leader in DEC terminal emulation technology)

CORUM
MERGERS & ACQUISITIONS

C A N A D A



has acquired



(a leading provider of software for construction and service contractors)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired



CORUM
MERGERS & ACQUISITIONS

I N D I A



DENMARK



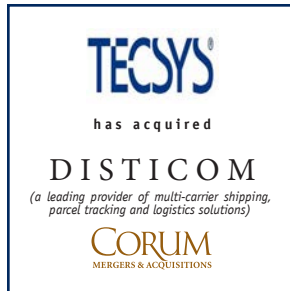
UNITED STATES



JAPAN



UNITED STATES



CANADA

Nefsis remote collaboration solutions have a loyal following, due to their industry-leading features, quality, and performance. The Nefsis technology and team will complement Brother and expand the ways in which Brother supports small and medium-sized businesses.

"CORUM'S ASSISTANCE IN SECURING THIS OPPORTUNITY WAS INVALUABLE. HAVING THE CORUM TEAM BEHIND US WAS VITAL TO THIS PROCESS."

Martin Bittner, SolveDirect

The acquisition of home medical equipment pioneer Fastrack bolstered Thoma Bravo-backed Mediware's position in the home care market. Fastrack brought more than 300 customers, plus products, services and expertise to Mediware's existing Alternate Care Solutions business line.



CANADA



UNITED KINGDOM



UNITED STATES



FRANCE



UNITED STATES

Apax
PARTNERS

have acquired

CARTESIS[®]

CORUM
MERGERS & ACQUISITIONS

F R A N C E

Cartesis, an 800-person BPM software division of PriceWaterhouse based in Paris, France, sold to a consortium led by Apax Partners France.

mathsoft[™]

has acquired

 **StatSci**
(a leading developer of statistical software)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S



has acquired the assets of

enoteZ.com
FREE Text Messaging Website For Your Cell Phone
(a leading developer of Internet text messaging)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

Premier Solutions
(a Safeguard company)

has acquired

Maximis
(a division of Texas Instruments)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

Visible[®]

has acquired

 **TOWER**
CONCEPTS, INC.
(a leading provider of configuration management software)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

"WE WERE VERY IMPRESSED WITH THEIR ABILITY TO QUICKLY UNDERSTAND WHO WE ARE, WHAT WE DO, AND HOW IT ALL RELATED TO OUR INDUSTRY." Pete Kaufmann, EPSIIA



has acquired



(the market leader in custom digital video and interactive television software products)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

IMNET
Systems, Inc.

has acquired

Hunter
International, Inc.
(a leading provider of electronic document management and distribution software)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

FAST Video Security, a leading provider of networked surveillance video solutions in Zug, Switzerland, sold to NICE Systems, headquartered in Israel.

Retail Alliance Inc.

has acquired

 **RATEX**
(a provider of P.O.S. software solutions for college and university bookstores)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

Pictographs
International, Corp.

has acquired



(a developer of color separation and color management software)

CORUM
MERGERS & ACQUISITIONS

U N I T E D S T A T E S

NICE[®]

has acquired



(a developer of innovative video systems for security and surveillance purposes)

CORUM
MERGERS & ACQUISITIONS

I S R A E L

The ForeFront Group
has acquired
AllMicro, Inc.
(a leading PC software direct sales company)



UNITED STATES

Landmark Graphics
has acquired
DRD Corporation
(a developer of computer aided engineering software (CAE) for the drilling industry)



UNITED STATES



has acquired
clearview
staffing software



UNITED STATES

By acquiring Clearview Staffing, the leading SaaS provider to healthcare staffing agencies, API Healthcare was able to complete its integrated human capital solution set for healthcare organizations.



has acquired
THE ANGELES GROUP
(the market leader in comprehensive tele-management software systems)



UNITED STATES

Timeslips Corporation
has acquired
TimeSheet Professional
(a leading developer of workgroup timekeeping applications)



UNITED STATES

"THE CALIBRATION AND EXPERIENCED GUIDANCE FROM CORUM WERE INVALUABLE IN ENABLING MACRO4 TO COMPLETE ITS VIEWPOINT/ISI ACQUISITION." Nathan Hallums, Macro4 plc.

V-Communications developed and sold security and utility software to consumers. They were a perfect fit for AvanQuest, not only for the technology, but also for their U.S. presence.



has acquired
Quadtel
(a developer of PC BIOS software)



UNITED STATES

FFMC
has acquired
Retail Interact
(a leading developer of retail management applications)



UNITED STATES



has acquired
VCOM



FRANCE



has acquired
PROMODEL CORPORATION
(a leading provider of simulation modeling software)



UNITED STATES



has acquired
Mozart
(a leading developer of web-enabling software)



UNITED STATES



has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Yaletown Technology Group's email and Correspondence Warehouse (eCW) captures user selectable email into FileNet's Records Management product, a critical part of FileNet's compliance solutions.

Flagship Group
has acquired
Calyx



UNITED STATES

Cedar
has acquired certain assets of
Cipher Systems Ltd.
(a market leader of IT services and solutions)



CANADA

RAVISENT
TECHNOLOGIES

has acquired



(a leading supplier of software tools for Internet and digital video processing and digital rights management)



CANADA

ANALOG DEVICES

has acquired
Edinburgh Portable Compilers



(a developer of high performance compilers)



SCOTLAND

"CORUM'S EXPERIENCED MANAGEMENT TEAM, COUPLED WITH THEIR VAST RESOURCES, DELIVERED THE RESULT THAT EXCEEDED OUR INITIAL EXPECTATIONS." William Mills, SBT Accounting Systems

EVER TEAM

has acquired assets of



(the leading supplier of e-business solutions for customer relationship, knowledge, and document management)



FRANCE

WRQ

has acquired assets of



SUPERNOVA
(a leading provider of EAI solutions)



NETHERLANDS

Best Image Marketing, the premier Internet marketing company for real estate agents, was an excellent fit for Trader Publishing, the leading U.S. producer of specialty classified advertising publications.

Japanese Investor
has acquired
Synthesis



JAPAN

QAR TECHNOLOGY SOLUTIONS

has acquired the
Staffing Division assets of



(a leading supplier of system software and services for mission-critical electronic solutions)



GERMANY

TRADER PUBLISHING COMPANY

has acquired
Best Image



UNITED STATES

INTERLINQ[®]
has acquired
LSS
(a leader in enterprise engineering for application and technology integration)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Manugistics[™]
working as one
has acquired
AVYX
(a leader in MRP planning)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

NCR
has acquired
IDVelocity

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

IDVelocity, an RFID solutions company, provides tracking and evaluation of item movements in the supply chain for NCR's Teradata Warehouse and database product.

PAGENET
PAGING NETWORK, INC.
has acquired
SILVERLAKE
COMMUNICATIONS INC.
(a leading provider of wireless messaging software)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

ProxyMed
Empowering Physicians with eSolutions[™]
has acquired
Clinical Microsystems, Inc.
(a leading provider of information management software for the clinical laboratory industry)

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

"WORKING WITH CORUM, WE GENERATED SEVERAL OFFERS, AND ULTIMATELY SOLD GRAPHICCORP TO COREL, THE GLOBAL LEADER IN OUR MARKET."

Jeff Bianco, GraphicCorp

Lyris, a world leader in hosted email marketing software, sold to JL Halsey, a publicly traded company backed by a private equity firm.

QC DATA
has acquired
AccuMap
EnerData Corp.
(a leading provider of oil & gas exploration software)

CORUM
MERGERS & ACQUISITIONS

CANADA

GT Interactive Software
has acquired
CGI
(the publisher of Duke Nukem 3D game software)

CORUM
MERGERS & ACQUISITIONS

CANADA

J.L. HALSEY
has acquired
LYRIS

CORUM
MERGERS & ACQUISITIONS

SCOTLAND

RCM Technologies
has acquired
Constellation
INTEGRATION SERVICES
(a leading provider of outsource software development & IT services)

CORUM
MERGERS & ACQUISITIONS

CANADA

VenGrowth and ARCH Venture Partners
have invested in
synamics
(a provider of enhanced service applications to the telecom industry)

CORUM
MERGERS & ACQUISITIONS

CANADA



has acquired




UNITED STATES

Identiprise's Java-based identity management software was already in use by hundreds of thousands of government and enterprise users when Sun stepped up and acquired the company. Identiprise formed the basis of a new product line.



has executed a technology license agreement with




UNITED KINGDOM

Advanced Gravis
in joint venture with
Spectrum Holobyte
& Sega



SWITZERLAND

Intrepid
has acquired




UNITED STATES

GEMCOM
has acquired




AUSTRALIA

"CORUM HELPED US EVERY STEP OF THE WAY... PLANNING, DOCUMENTING, PROSPECTING, VALUATION, INTERVIEWING, AND NEGOTIATING. WE COULDN'T HAVE DONE IT WITHOUT THEM."

Lance Shipp, Micronyx, Inc.



has acquired




Provider of a semantic search SaaS product for HR



UNITED STATES

Computer Confidence
has licensed technology to

Lubesoft



UNITED STATES

SRC's budgeting and reporting software product was poised for accelerated growth. Vista Equity Partners recapitalized the company, grew it, and later sold it to Business Objects.



has acquired



(a leading provider of enterprise fax technology)



UNITED KINGDOM



has sold an equity position to a
Private Investor



UNITED STATES



has acquired controlling interest in




UNITED STATES



NETHERLANDS



SWEDEN



CANADA

RIS, a leading Applications Support and Maintenance (ASM) services provider, allowed Sierra Systems, based in Alberta, to broaden their services offerings and expand their presence in Canada.



GERMANY



UNITED STATES

“CORUM’S VAST EXPERIENCE OF SELLER-SIDE TECHNOLOGY TRANSACTIONS SHONE THROUGH THE WHOLE PROCESS AND PRODUCED FANTASTIC RESULTS FOR THE MANAGEMENT TEAM AND THE SHAREHOLDERS.”

Laurent Othac  ch  , 360 Scheduling

Macrosoft, a leading supplier of document management technology in the financial services sector, greatly expanded Germany-based SER's presence and product scope in the United States.



CANADA



UNITED STATES



GERMANY



UNITED KINGDOM



CANADA



ACCPAC, a division of Computer Associates
has acquired



SBT Accounting Systems



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

SBT Accounting Systems, the world's leading developer of source code accounting software for midsize companies, was a natural fit for ACCPAC due to its expansive user base and distribution channel.

Klaus Helbert
has acquired
a controlling interest in




CORUM
MERGERS & ACQUISITIONS

GERMANY



has acquired




CORUM
MERGERS & ACQUISITIONS

CANADA



GREAT HILL PARTNERS



Baird
NORTH-HILL

have acquired



PA PAYROLL ASSOCIATES



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



IntelliTrans

has acquired

Radds Technologies, Inc.



CORUM
MERGERS & ACQUISITIONS

CANADA

"WE NEEDED A STRONG M&A TEAM THAT NOT ONLY UNDERSTOOD SOFTWARE, BUT HAD THE EXPERIENCE TO INSPIRE THE RIGHT PLAYERS – A TEAM WE TRUSTED TO NEGOTIATE THE RIGHT DEAL. WE HIT ON ALL CYLINDERS WITH CORUM."

Charley L. Myers, Financialware



Kennet

has acquired

eProject



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Inova

has acquired

Vertical*i



CORUM
MERGERS & ACQUISITIONS

FRANCE

Cyberbranch, a leading provider of online financial applications to credit unions and community banks, was an ideal complement to CGI, allowing them to open new markets to financial institutions.

WestspHERE Equity Investors

has invested in



Datasul



CORUM
MERGERS & ACQUISITIONS

BRAZIL



TEXACO

made investments in

Lubesoft



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



CGI

has acquired



CYBERBRANCH



CORUM
MERGERS & ACQUISITIONS

CANADA

Allmerica
Financial Corp.
has acquired
 **Financial Profiles**
Investor Relations & Corporate Communications
*(a leading supplier of financial planning
and needs analysis software)*

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

 **MACRO4**
has acquired
 **INSYNC**
SOFTWARE INC

CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM

 **Microsoft**
has acquired
 **iView Multimedia**
*(a developer of digital asset catalog
solutions for creative professionals)*

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

With the iView acquisition, Microsoft solved the twin challenges of enhancing digital asset management within the Microsoft operating systems, and having a competitive product to Apple's and Adobe's offerings.

 **ServiceWare**
has acquired certain assets of
 **InfImage**
*(a leading provider of corporate portals,
Web services, and ETO software products)*

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Selective Insurance
Group, Inc.
has acquired
 **PDF INC.**

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

"WE KNEW WE NEEDED TO HAVE PROFESSIONAL REPRESENTATION TO PUT TOGETHER THE RIGHT DEAL WITH THE RIGHT PARTNER. OUR DECISION TO GO WITH CORUM WAS DEFINITELY THE RIGHT CHOICE."

Ronald Ferguson, Mainstar Software

Atlas DMT, a division of aQuantive, acquired NetConversions to provide tools to effectively monetize traffic driven by DMT's ad serving and campaign management platform.

Torexretail
has acquired
 **hoffmann
datentechnik**

CORUM
MERGERS & ACQUISITIONS

GERMANY

Vertex Interactive
has acquired
 **CAPE
SYSTEMS**

CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM

 **atlas DMT™**
has acquired
 **netConversions™**
better data >> better results
*(a technology leader providing data-
driven, website usability metrics)*

CORUM
MERGERS & ACQUISITIONS

GERMANY

 **convercion**
communicating at the speed of business
has merged with
 **UNICORP**

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

 **open
solutions**
VISION - TECHNOLOGY - SERVICE
has acquired
 **CORUM**

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Apax
PARTNERS
has made a
strategic investment in



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Plexus, a market leading 100% on-demand (SaaS) hosted enterprise business solution, was the logical investment for Apax Partners, expanding their on-demand solutions portfolio.

mPower[®]
has acquired

derivative insights

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

RainMaker
SOFTWARE, INC.¹
has acquired

cls summit
Computer Law Systems

CORUM
MERGERS & ACQUISITIONS

UNITED STATES


symbol
has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

**INTER
NOLIX**
has acquired the
majority holding in



CORUM
MERGERS & ACQUISITIONS

GERMANY

"THE SPEED AND EFFECTIVENESS THAT CORUM BROUGHT TO OUR M&A EFFORTS WAS EXTRAORDINARY. CORUM HAS HELPED GAUSS BECOME A MAJOR PLAYER IN NORTH AMERICA AND EUROPE."

Heino Büchner, Gauss Interprise

Jade Simulations
has completed
a Joint Venture

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

S
StrataCare
NATIONAL BIG BROTHER
SOFTWARE SECURITY & SERVICE
has acquired

GEN SOURCE
INTEGRATED RISK TECHNOLOGIES

CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Electronics Workbench, a global leader in electronic design automation, helped National Instruments provide a uniform, graphic system design platform that integrated design, simulation and test tools.

**INTER
NOLIX**
has acquired

TechnoLogics

CORUM
MERGERS & ACQUISITIONS

GERMANY

Keane, Inc.
has acquired



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

**NATIONAL
INSTRUMENTS**[™]
has acquired



CORUM
MERGERS & ACQUISITIONS

CANADA

EOS America
has acquired
Executech



UNITED STATES



Purepay
has acquired
CREDITRON



CANADA



has acquired
Radical®
(a leading interactive entertainment software developer)



CANADA

Radical Entertainment, a developer of sports-based games in Vancouver, Canada, filled a gap in Disney's games lineup.



has acquired




UNITED STATES



has acquired the
NetNanny division of




UNITED STATES

"WHEN IT CAME TIME TO PUSH IPROMOTIONS UP TO THE NEXT LEVEL, CORUM IDENTIFIED THE BEST POSSIBLE PARTNERS AND LEVERAGED OUR INTERNET EXPERTISE INTO AN EXCELLENT TRANSACTION."

Bryan Heathman, iPromotions

Macro4, a leading developer and provider of business enabling software, found the ideal match with Viewpoint Ltd., bringing them a more modern product offering, including bill presentment.



has acquired



Solutions through Software



UNITED STATES



has acquired




UNITED STATES



(a leading developer and provider of business enabling software)

has acquired




UNITED KINGDOM

Ortivus AB
has acquired




SWEDEN



Reinventing Technology Care™

has acquired




SWEDEN



MITSUBISHI

has executed a joint venture with

Oncology Systems Limited



CORUM
MERGERS & ACQUISITIONS

J A P A N

Mitsubishi Electric, a leader in medical equipment, acquired rights to Oncology Systems software used in controlling linear accelerators for radiation treatment of cancer.



has acquired



Financialware



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired the Checkvision application framework and other assets of




CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Manzanita Software

has acquired

Flexware
(a leader in MAC-based ERP software)



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has completed a joint venture with




CORUM
MERGERS & ACQUISITIONS

UNITED STATES


“CORUM WAS EVERYTHING WE’D HOPED THEY WOULD BE, IN TERMS OF THEIR EXPERIENCE AND RELATIONSHIPS IN THE INDUSTRY. THEY GOT US TO THE RIGHT PARTNERS AND WERE ABLE TO GET US A COUPLE OF OFFERS.”

Gray Treadwell, Binary Research

Avocet

has acquired the assets of

Quelo
(a developer of embedded systems)



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired

BrightStar



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

NavisWorks, a global provider of software for 3D coordination, collaboration and sequencing in design and construction, was acquired by Autodesk, increasing its interoperability with design information from multiple sources.

Emulex

has acquired

Interconnections
(a developer of security software)



CORUM
MERGERS & ACQUISITIONS

UNITED STATES

Landmark Graphics

has acquired the assets of

DRD Corporation
(a developer of Computer Aided Engineering software for the drilling industry)



CORUM
MERGERS & ACQUISITIONS

UNITED STATES



has acquired




CORUM
MERGERS & ACQUISITIONS

UNITED KINGDOM



has acquired

Proactive Systems
(a leading provider of electronic forms and print on-demand software)



UNITED KINGDOM



has acquired

ExecuTRACK solutions



GERMANY



has acquired



DEMONWARE



IRELAND

Demonware created integrated matchmaking and lobby services software, increasing the competitive elements of online gaming. Activision acquired Demonware to bring the technology in-house.

CableData, Inc.
(a subsidiary of USCS, Inc.)

has acquired

Lynn-Arthur Associates, Inc.
(a leader in telecommunications billing software)




UNITED STATES

Central Point Software

has acquired Polydesk III from

Polytron
(a leading provider of PC utility applications)



UNITED STATES

“CORUM HELPED US CRAFT OUR STORY, IDENTIFY THE RIGHT GROUP OF BUYERS, AND NEGOTIATED THE SALE OF OUR COMPANY TO A LARGER PARTNER THAT FIT VERY WELL WITH OUR CULTURE, OUR GOALS AND OUR TECHNOLOGY.”

Alan Parnass, Mozart Systems

Summit Partners, one of the world’s leading venture capitalists, saw Future Three as an important component of its expansion into high growth vertical market software applications.



intraware

has acquired



BITSOURCE
(a pioneer in business-to-business electronic software licensing, delivery & management)



UNITED STATES



has merged with




UNITED STATES



SUMMIT PARTNERS

has acquired



FUTURE THREE
(a leading provider of supply chain information software solutions)



UNITED STATES



has acquired

Micronyx
(a developer of industry leading technology for security)



UNITED STATES

CFI ProServices

has acquired

Culverin Corporation
(a leading developer of banking solutions software)



UNITED STATES



has acquired



(a leading publisher of utility applications)



UNITED STATES

Syncro's solid fax and video board product line was the logical fit for Intel, which quickly integrated the technology and leveraged the existing customer PC relationship.



MBH
has acquired the Human Resources Products division of



(a leading provider of corporate expense management solutions)



UNITED STATES



has acquired



(a leader in storage/archival technology)



UNITED STATES

ISC L.P.
has acquired

OrCAD

(world leader in PC based EDA design/ verification/simulation software)



UNITED STATES



has acquired




UNITED STATES

"CORUM IDENTIFIED INFOSPACE AS OUR BEST PARTNER AND NEGOTIATED A TRANSACTION THAT SATISFIED MY SHAREHOLDERS, WHILE HELPING ME TAKE THE TECHNOLOGY TO THE NEXT LEVEL."

Jamie Toelle, enoteZ

Control Data Corporation
has acquired the assets of

Datasphere Inc.

(a leading developer of agricultural management software)



UNITED STATES

Applied Voice Technology Inc.
has acquired



(a leader in electronic document delivery systems)



UNITED STATES

Remote Control International (RCI) was the developer of Telemagic, a leading CRM system. Sage felt that this technology and RCI's extensive agent distribution would be excellent complements.

SalesLogix
has acquired



(the technology leader in CRM applications)



UNITED STATES



has acquired certain assets of



(a leading provider of workflow automation and integration software solutions)



UNITED STATES



has acquired

Remote Control International



UNITED KINGDOM

Experience makes the difference

"THE DECISION ON WHETHER TO USE CORUM GROUP IS SIMPLE. IF YOU ARE IN THE SOFTWARE BUSINESS AND WANT TO FIND A PARTNER, YOU USE THEM."

C.C. Wilson, Digital Inspections

CORUM

MERGERS & ACQUISITIONS

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